



## Appendix B

### Schedule B-1: Medicare Products and Markets

Aetna Medicare Advantage Plans are available in the following individual Medicare markets:

| Market  | State   | In These Counties Only                           | Product                                                                |
|---------|---------|--------------------------------------------------|------------------------------------------------------------------------|
| Arizona | Arizona | Coconino, Maricopa, Mohave, Pima, Pinal, Yavapai | All, excluding Non-Commissionable Medicare Products (per Schedule B-2) |

| Market     | State      | In These Counties Only                                                                                                                                                                  | Product                                                                |
|------------|------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------|
| California | California | Alameda, Kern, Los Angeles, Orange, Riverside, Sacramento, San Bernardino, San Diego, San Francisco, San Joaquin, San Luis Obispo, San Mateo, Santa Barbara, Santa Clara, Ventura, Yolo | All, excluding Non-Commissionable Medicare Products (per Schedule B-2) |

| Market  | State    | In These Counties Only                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | Product                                                                |
|---------|----------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------|
| Capitol | DC       | District of Columbia                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | All, excluding Non-Commissionable Medicare Products (per Schedule B-2) |
|         | Maryland | Frederick, Harford, Montgomery                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                        |
|         | Virginia | Accomack, Albemarle, Alexandria City, Alleghany, Amelia, Amherst, Appomattox, Arlington, Augusta, Bath, Bedford, Bland, Botetourt, Bristol City, Brunswick, Buchanan, Buckingham, Buena Vista City, Campbell, Caroline, Carroll, Charles City, Charlotte, Charlottesville City, Chesapeake City, Chesterfield, Clarke, Colonial Heights City, Covington City, Craig, Culpeper, Cumberland, Danville City, Dickenson, Dinwiddie, Emporia City, Essex, Fairfax, Fairfax City, Falls Church City, Fauquier, Floyd, Fluvanna, Franklin, Franklin City, Frederick, Fredericksburg City, Galax City, Giles, Gloucester, Goochland, Grayson, Greene, Greensville, Halifax, Hampton City, Hanover, Harrisonburg City, Henrico, Henry, Highland, Hopewell City, Isle of Wight, James City, King George, King William, King and Queen, Lancaster, Lee, Lexington City, Loudoun, Louisa, Lunenburg, Lynchburg City, Madison, Manassas City, Manassas Park City, Martinsville City, Mathews, Mecklenburg, Middlesex, Montgomery, Nelson, New Kent, Newport News City, Norfolk City, Northampton, Northumberland, Norton City, Nottoway, Orange, Page, Patrick, Petersburg City, Pittsylvania, |                                                                        |



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|  |  | Poquoson City, Portsmouth City, Powhatan, Prince Edward, Prince George, Prince William, Pulaski, Radford City, Rappahannock, Richmond, Richmond City, Roanoke, Roanoke City, Rockbridge, Rockingham, Russell, Salem City, Scott, Shenandoah, Smyth, Southampton, Spotsylvania, Stafford, Staunton City, Suffolk City, Surry, Sussex, Tazewell, Virginia Beach City, Warren, Washington, Waynesboro City, Westmoreland, Williamsburg City, Winchester City, Wise, Wythe, York |  |
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| Market  | State   | In These Counties Only                                                                                                                                                                                                                                                                                                                                                     | Product                                                                |
|---------|---------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------|
| Florida | Florida | Alachua, Baker, Brevard, Broward, Charlotte, Citrus, Clay, Collier, Columbia, DeSoto, Duval, Escambia, Flagler, Hernando, Highlands, Hillsborough, Indian River, Lake, Lee, Levy, Manatee, Marion, Martin, Miami-Dade, Nassau, Okaloosa, Orange, Osceola, Palm Beach, Pasco, Pinellas, Polk, Santa Rosa, Sarasota, Seminole, St. Johns, St. Lucie, Sumter, Volusia, Walton | All, excluding Non-Commissionable Medicare Products (per Schedule B-2) |

| Market              | State    | In These Counties Only                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Product                                                                |
|---------------------|----------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------|
| Georgia/Gulf States | Alabama  | Autauga, Baldwin, Barbour, Bibb, Blount, Bullock, Butler, Calhoun, Chambers, Cherokee, Chilton, Choctaw, Clarke, Clay, Cleburne, Coffee, Colbert, Coosa, Covington, Crenshaw, Cullman, Dale, Dallas, DeKalb, Elmore, Escambia, Etowah, Fayette, Franklin, Geneva, Greene, Hale, Henry, Houston, Jackson, Jefferson, Lamar, Lauderdale, Lawrence, Lee, Limestone, Lowndes, Macon, Madison, Marengo, Marion, Marshall, Mobile, Montgomery, Morgan, Perry, Pickens, Pike, Randolph, Russell, Shelby, St. Clair, Talladega, Tallapoosa, Tuscaloosa, Walker, Washington, Wilcox, Winston | All, excluding Non-Commissionable Medicare Products (per Schedule B-2) |
|                     | Arkansas | Arkansas, Benton, Calhoun, Carroll, Clark, Cleburne, Columbia, Conway, Crawford, Crittenden, Cross, Dallas, Faulkner, Franklin, Garland, Grant, Greene, Hempstead, Hot Spring, Howard, Independence, Jackson, Jefferson, Johnson, Lafayette, Lawrence, Lee, Little River, Logan, Lonoke, Madison, Marion, Miller, Mississippi, Montgomery, Nevada, Newton, Ouachita, Perry, Phillips, Pike, Poinsett, Polk, Pope, Prairie, Pulaski, Saline, Scott, Searcy, Sebastian, Sevier, St. Francis, Stone, Union, Van Buren, Washington, White, Woodruff, Yell                               |                                                                        |



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|  | Georgia   | <p>Appling, Atkinson, Bacon, Baker, Baldwin, Banks, Barrow, Bartow, Ben Hill, Berrien, Bibb, Bleckley, Brantley, Brooks, Bryan, Burke, Butts, Calhoun, Camden, Candler, Carroll, Catoosa, Charlton, Chatham, Chattahoochee, Chattooga, Cherokee, Clarke, Clay, Clayton, Clinch, Cobb, Coffee, Colquitt, Columbia, Cook, Coweta, Crawford, Crisp, Dade, Dawson, DeKalb, Decatur, Dodge, Dooly, Dougherty, Douglas, Early, Echols, Effingham, Elbert, Emanuel, Evans, Fannin, Fayette, Floyd, Forsyth, Franklin, Fulton, Gilmer, Glascock, Glynn, Gordon, Grady, Greene, Gwinnett, Habersham, Hall, Hancock, Haralson, Harris, Hart, Heard, Henry, Houston, Irwin, Jackson, Jasper, Jeff Davis, Jefferson, Jenkins, Johnson, Jones, Lamar, Lanier, Laurens, Lee, Liberty, Lincoln, Long, Lowndes, Lumpkin, Macon, Madison, Marion, McDuffie, McIntosh, Meriwether, Miller, Mitchell, Monroe, Montgomery, Morgan, Murray, Muscogee, Newton, Oconee, Oglethorpe, Paulding, Peach, Pickens, Pierce, Pike, Polk, Pulaski, Putnam, Quitman, Rabun, Randolph, Richmond, Rockdale, Schley, Screven, Seminole, Spalding, Stephens, Stewart, Sumter, Talbot, Taliaferro, Tattnall, Taylor, Telfair, Terrell, Thomas, Tift, Toombs, Towns, Treutlen, Troup, Turner, Twiggs, Union, Upson, Walton, Ware, Warren, Washington, Wayne, Webster, Wheeler, White, Whitfield, Wilcox, Wilkes, Wilkinson, Worth</p> |  |
|  | Louisiana | <p>Acadia, Allen, Ascension, Assumption, Avoyelles, Beauregard, Bienville, Bossier, Caddo, Calcasieu, Caldwell, Cameron, Catahoula, Claiborne, Concordia, De Soto, East Baton Rouge, East Carroll, East Feliciana, Evangeline, Franklin, Grant, Iberia, Iberville, Jackson, Jefferson, Jefferson Davis, La Salle, Lafayette, Lafourche, Lincoln, Livingston, Madison, Morehouse, Natchitoches, Orleans, Ouachita, Plaquemines, Pointe Coupee, Rapides, Red River, Richland, Sabine, St. Bernard, St. Charles, St. Helena, St. James, St. John the Baptist, St. Landry, St. Martin, St. Mary, St. Tammany, Tangipahoa, Tensas, Terrebonne, Union, Vermilion, Vernon, Washington, Webster, West Baton Rouge, West Carroll, West Feliciana, Winn</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |  |



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|  | Mississippi | Adams, Alcorn, Amite, Attala, Benton, Bolivar, Calhoun, Carroll, Chickasaw, Choctaw, Claiborne, Clay, Coahoma, Copiah, Covington, DeSoto, Franklin, George, Greene, Grenada, Hancock, Harrison, Hinds, Holmes, Humphreys, Issaquena, Itawamba, Jackson, Jefferson, Jefferson Davis, Lafayette, Lawrence, Leake, Lee, Leflore, Lincoln, Lowndes, Madison, Marion, Marshall, Monroe, Montgomery, Noxubee, Oktibbeha, Panola, Pearl River, Perry, Pike, Pontotoc, Prentiss, Quitman, Rankin, Scott, Sharkey, Simpson, Smith, Stone, Sunflower, Tallahatchie, Tate, Tippah, Tishomingo, Tunica, Union, Walthall, Warren, Washington, Wayne, Webster, Wilkinson, Yalobusha, Yazoo |  |
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| Market      | State    | In These Counties Only                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Product                                                                |
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| Great Lakes | Illinois | Adams, Alexander, Bond, Boone, Brown, Bureau, Calhoun, Carroll, Cass, Champaign, Christian, Clark, Clay, Clinton, Coles, Cook, Crawford, Cumberland, De Witt, DeKalb, Douglas, DuPage, Edgar, Edwards, Effingham, Fayette, Ford, Franklin, Fulton, Gallatin, Greene, Grundy, Hamilton, Hancock, Hardin, Henderson, Henry, Iroquois, Jackson, Jasper, Jefferson, Jersey, Jo Daviess, Johnson, Kane, Kankakee, Kendall, Knox, La Salle, Lake, Lawrence, Lee, Livingston, Logan, Macon, Macoupin, Madison, Marion, Marshall, Mason, Massac, McDonough, McHenry, McLean, Menard, Mercer, Monroe, Montgomery, Morgan, Moultrie, Ogle, Peoria, Perry, Piatt, Pike, Pope, Pulaski, Putnam, Randolph, Richland, Rock Island, Saline, Sangamon, Schuyler, Scott, Shelby, St. Clair, Stark, Stephenson, Tazewell, Union, Vermilion, Wabash, Warren, Washington, Wayne, White, Whiteside, Will, Williamson, Winnebago, Woodford | All, excluding Non-Commissionable Medicare Products (per Schedule B-2) |
|             | Indiana  | Allen, Bartholomew, Benton, Blackford, Boone, Brown, Carroll, Cass, Clay, Daviess, De Kalb, Dubois, Elkhart, Floyd, Franklin, Fulton, Gibson, Greene, Hamilton, Hancock, Hendricks, Huntington, Jasper, Jay, Johnson, Knox, La Porte, Lake, Madison, Marion, Marshall, Martin, Miami, Montgomery, Morgan, Newton, Orange, Parke, Pike, Porter, Posey, Pulaski, Putnam, Shelby, Spencer, St. Joseph, Starke, Sullivan, Vanderburgh, Wabash, Warrick, Washington, Whitley                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                                        |
|             | Michigan | Alger, Allegan, Antrim, Arenac, Baraga, Barry, Bay, Benzie, Berrien, Branch, Calhoun, Cass, Charlevoix, Clinton, Crawford, Delta, Dickinson, Eaton, Emmet, Genesee, Gladwin, Grand Traverse, Gratiot, Hillsdale, Houghton, Huron, Ingham, Ionia, Iron,                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                                        |



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|  |           | Jackson, Kalamazoo, Kalkaska, Kent, Keweenaw, Lake, Lapeer, Leelanau, Lenawee, Livingston, Luce, Macomb, Manistee, Marquette, Mason, Mecosta, Menominee, Missaukee, Monroe, Montcalm, Muskegon, Newaygo, Oakland, Oceana, Ogemaw, Ontonagon, Osceola, Otsego, Ottawa, Roscommon, Saginaw, Sanilac, Shiawassee, St. Clair, St. Joseph, Tuscola, Van Buren, Washtenaw, Wayne, Wexford |  |
|  | Wisconsin | Adams, Brown, Columbia, Dane, Florence, Forest, Green, Iowa, Kenosha, Kewaunee, La Crosse, Lafayette, Langlade, Manitowoc, Marinette, Marquette, Milwaukee, Monroe, Oconto, Outagamie, Ozaukee, Portage, Racine, Rock, Shawano, Sheboygan, Trempealeau, Vernon, Washington, Waukesha, Waushara, Winnebago                                                                           |  |

| Market    | State    | In These Counties Only                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | Product                                                                |
|-----------|----------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------|
| Heartland | Kansas   | Allen, Anderson, Atchison, Barber, Bourbon, Brown, Butler, Chase, Chautauqua, Cherokee, Clay, Cloud, Coffey, Cowley, Crawford, Dickinson, Doniphan, Douglas, Elk, Franklin, Geary, Greenwood, Harper, Harvey, Jackson, Jefferson, Jewell, Johnson, Kingman, Labette, Leavenworth, Lincoln, Linn, Lyon, Marion, Marshall, McPherson, Miami, Mitchell, Montgomery, Morris, Nemaha, Neosho, Osage, Osborne, Ottawa, Pottawatomie, Republic, Riley, Saline, Sedgwick, Shawnee, Sumner, Wabaunsee, Washington, Wilson, Woodson, Wyandotte                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | All, excluding Non-Commissionable Medicare Products (per Schedule B-2) |
|           | Missouri | Adair, Andrew, Atchison, Audrain, Barry, Barton, Bates, Benton, Bollinger, Boone, Buchanan, Butler, Caldwell, Callaway, Camden, Cape Girardeau, Carroll, Carter, Cass, Cedar, Chariton, Christian, Clay, Clinton, Cole, Cooper, Crawford, Dade, Dallas, Daviess, DeKalb, Dent, Douglas, Franklin, Gasconade, Gentry, Greene, Grundy, Harrison, Henry, Hickory, Holt, Howard, Howell, Iron, Jackson, Jasper, Jefferson, Johnson, Knox, Laclede, Lafayette, Lawrence, Lewis, Lincoln, Linn, Livingston, Macon, Madison, Maries, Marion, McDonald, Mercer, Miller, Mississippi, Moniteau, Monroe, Montgomery, Morgan, New Madrid, Newton, Nodaway, Oregon, Osage, Ozark, Pemiscot, Perry, Pettis, Phelps, Pike, Platte, Polk, Pulaski, Putnam, Ralls, Randolph, Ray, Reynolds, Ripley, Saline, Schuyler, Scott, Shannon, Shelby, St. Charles, St. Clair, St. Francois, St. Louis, St. Louis City, Ste. Genevieve, Stoddard, Stone, Sullivan, Taney, Texas, Vernon, Warren, Washington, Wayne, Webster, Worth, Wright |                                                                        |



| Market   | State         | In These Counties Only                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Product                                                                |
|----------|---------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------|
| Keystone | Delaware      | Kent, New Castle, Sussex                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | All, excluding Non-Commissionable Medicare Products (per Schedule B-2) |
|          | Pennsylvania  | Adams, Allegheny, Armstrong, Beaver, Bedford, Berks, Blair, Bradford, Bucks, Butler, Cambria, Cameron, Carbon, Centre, Chester, Clarion, Clearfield, Clinton, Columbia, Crawford, Cumberland, Dauphin, Delaware, Elk, Erie, Fayette, Forest, Franklin, Fulton, Greene, Huntingdon, Indiana, Jefferson, Juniata, Lackawanna, Lancaster, Lawrence, Lebanon, Lehigh, Luzerne, Lycoming, McKean, Mercer, Mifflin, Monroe, Montgomery, Montour, Northampton, Northumberland, Perry, Philadelphia, Pike, Potter, Schuylkill, Snyder, Somerset, Sullivan, Susquehanna, Tioga, Union, Venango, Warren, Washington, Wayne, Westmoreland, Wyoming, York |                                                                        |
|          | West Virginia | Barbour, Berkeley, Boone, Braxton, Brooke, Cabell, Calhoun, Clay, Doddridge, Fayette, Gilmer, Grant, Greenbrier, Hampshire, Hancock, Hardy, Harrison, Jackson, Jefferson, Kanawha, Lewis, Lincoln, Logan, Marion, Marshall, Mason, McDowell, Mercer, Mineral, Mingo, Monongalia, Monroe, Morgan, Nicholas, Ohio, Pendleton, Pleasants, Pocahontas, Preston, Putnam, Raleigh, Randolph, Ritchie, Roane, Summers, Taylor, Tucker, Tyler, Upshur, Wayne, Webster, Wetzel, Wirt, Wood, Wyoming                                                                                                                                                    |                                                                        |

| Market    | State          | In These Counties Only                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Product                                                                |
|-----------|----------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------|
| Mid-South | North Carolina | Alamance, Alexander, Alleghany, Anson, Ashe, Avery, Beaufort, Bertie, Bladen, Brunswick, Buncombe, Burke, Cabarrus, Caldwell, Camden, Caswell, Catawba, Chatham, Cherokee, Chowan, Clay, Cleveland, Columbus, Cumberland, Currituck, Davidson, Davie, Duplin, Durham, Edgecombe, Forsyth, Franklin, Gaston, Gates, Graham, Granville, Greene, Guilford, Halifax, Harnett, Haywood, Henderson, Hertford, Hoke, Hyde, Iredell, Jackson, Johnston, Jones, Lee, Lenoir, Lincoln, Macon, Madison, Martin, McDowell, Mecklenburg, Mitchell, Montgomery, Moore, Nash, New Hanover, Northampton, Orange, Pamlico, Pasquotank, Pender, Perquimans, Person, Pitt, Polk, Randolph, Richmond, Robeson, Rockingham, Rowan, Rutherford, Sampson, Scotland, Stanly, Stokes, Surry, Swain, Transylvania, Tyrrell, Union, Vance, Wake, Warren, Washington, Watauga, Wayne, Wilkes, Wilson, Yadkin, Yancey | All, excluding Non-Commissionable Medicare Products (per Schedule B-2) |



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|  | South Carolina | Abbeville, Aiken, Allendale, Anderson, Bamberg, Barnwell, Beaufort, Berkeley, Calhoun, Charleston, Cherokee, Chester, Chesterfield, Clarendon, Colleton, Darlington, Dillon, Dorchester, Edgefield, Fairfield, Florence, Georgetown, Greenville, Greenwood, Hampton, Horry, Jasper, Kershaw, Lancaster, Laurens, Lee, Lexington, Marion, Marlboro, McCormick, Newberry, Oconee, Orangeburg, Pickens, Richland, Saluda, Spartanburg, Sumter, Union, Williamsburg, York                                                                                                                                     |  |
|  | Tennessee      | Bedford, Benton, Bledsoe, Bradley, Cannon, Carroll, Cheatham, Chester, Clay, Coffee, Crockett, Cumberland, Davidson, DeKalb, Decatur, Dickson, Dyer, Fayette, Fentress, Franklin, Gibson, Giles, Grundy, Hamilton, Hardeman, Hardin, Haywood, Henry, Hickman, Houston, Humphreys, Jackson, Lake, Lauderdale, Lawrence, Lewis, Lincoln, Macon, Marion, Marshall, Maury, McNairy, Meigs, Montgomery, Moore, Overton, Perry, Pickett, Polk, Putnam, Rhea, Robertson, Rutherford, Sequatchie, Shelby, Smith, Stewart, Sumner, Tipton, Trousdale, Van Buren, Warren, Wayne, Weakley, White, Williamson, Wilson |  |

| Market | State    | In These Counties Only                                                                                                                                                                                                                                                                                  | Product |
|--------|----------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------|
|        | Colorado | Adams, Arapahoe, Archuleta, Boulder, Broomfield, Clear Creek, Conejos, Crowley, Custer, Delta, Denver, Douglas, El Paso, Elbert, Fremont, Gilpin, Grand, Huerfano, Jackson, Jefferson, La Plata, Larimer, Las Animas, Lincoln, Mesa, Montrose, Morgan, Park, Pueblo, Saguache, Teller, Washington, Weld |         |



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| Midlands | Iowa         | Adair, Adams, Allamakee, Appanoose, Audubon, Benton, Black Hawk, Boone, Bremer, Buchanan, Buena Vista, Butler, Calhoun, Carroll, Cass, Cedar, Cherokee, Chickasaw, Clarke, Clay, Clayton, Clinton, Crawford, Dallas, Davis, Decatur, Delaware, Des Moines, Dickinson, Fayette, Floyd, Franklin, Fremont, Greene, Grundy, Guthrie, Hamilton, Hancock, Hardin, Harrison, Henry, Howard, Humboldt, Ida, Iowa, Jackson, Jasper, Jefferson, Johnson, Jones, Keokuk, Lee, Linn, Louisa, Lucas, Lyon, Madison, Mahaska, Marion, Marshall, Mills, Mitchell, Monona, Monroe, Montgomery, Muscatine, O'Brien, Osceola, Page, Plymouth, Pocahontas, Polk, Pottawattamie, Poweshiek, Ringgold, Sac, Scott, Shelby, Sioux, Story, Tama, Taylor, Union, Van Buren, Wapello, Warren, Washington, Wayne, Webster, Winneshiek, Woodbury, Worth, Wright | All, excluding Non-Commissionable Medicare Products (per Schedule B-2) |
|          | Nebraska     | Antelope, Banner, Boone, Boyd, Burt, Butler, Cass, Cedar, Cheyenne, Clay, Colfax, Cuming, Dakota, Dixon, Dodge, Douglas, Fillmore, Franklin, Gage, Garfield, Greeley, Hamilton, Harlan, Holt, Howard, Jefferson, Johnson, Kimball, Knox, Lancaster, Loup, Madison, Merrick, Morrill, Nance, Nemaha, Nuckolls, Otoe, Pawnee, Pierce, Platte, Polk, Richardson, Rock, Saline, Sarpy, Saunders, Seward, Sherman, Stanton, Thayer, Thurston, Valley, Washington, Wayne, Webster, Wheeler, York                                                                                                                                                                                                                                                                                                                                            |                                                                        |
|          | North Dakota | Barnes, Burleigh, Cass, Dickey, Eddy, Emmons, Foster, Grand Forks, Grant, Griggs, Kidder, LaMoure, Logan, McIntosh, McLean, Mercer, Morton, Nelson, Oliver, Ransom, Richland, Sargent, Sheridan, Sioux, Steele, Stutsman, Traill, Walsh, Wells                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                                        |
|          | South Dakota | Aurora, Beadle, Bon Homme, Brookings, Brule, Buffalo, Campbell, Charles Mix, Clark, Clay, Corson, Davison, Day, Deuel, Douglas, Gregory, Hamlin, Hanson, Hutchinson, Jerauld, Kingsbury, Lake, Lincoln, Marshall, McCook, Miner, Minnehaha, Moody, Sanborn, Spink, Turner, Union, Walworth, Yankton                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                        |

| Market    | State     | In These Counties Only                                                                                                                                                            | Product                                                                |
|-----------|-----------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------|
| Minnesota | Minnesota | Anoka, Blue Earth, Brown, Carver, Chisago, Dakota, Hennepin, Isanti, Kanabec, Le Sueur, Mille Lacs, Nicollet, Ramsey, Renville, Scott, Sibley, Steele, Waseca, Washington, Wright | All, excluding Non-Commissionable Medicare Products (per Schedule B-2) |



| Market   | State   | In These Counties Only                                                                                                  | Product                                                                     |
|----------|---------|-------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------|
| Mountain | Nevada  | Carson City, Churchill, Clark, Douglas, Lyon, Nye, Storey, Washoe                                                       | All, excluding Non-Commissionable Medicare Products (per Schedule B-2)      |
|          | Utah    | Box Elder, Cache, Carbon, Davis, Duchesne, Iron, Juab, Morgan, Rich, Salt Lake, Summit, Tooele, Utah, Washington, Weber |                                                                             |
|          | Wyoming | All counties                                                                                                            | PDP only, excluding Non-Commissionable Medicare Products (per Schedule B-2) |

| Market      | State         | In These Counties Only                                                                                                                                        | Product                                                                |
|-------------|---------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------|
| New England | Connecticut   | Fairfield, Hartford, Litchfield, Middlesex, New Haven, New London, Tolland, Windham                                                                           | All, excluding Non-Commissionable Medicare Products (per Schedule B-2) |
|             | Massachusetts | Bristol, Essex, Hampden, Middlesex, Norfolk, Plymouth, Suffolk, Worcester                                                                                     |                                                                        |
|             | Maine         | Androscoggin, Aroostook, Cumberland, Franklin, Hancock, Kennebec, Knox, Lincoln, Oxford, Penobscot, Piscataquis, Sagadahoc, Somerset, Waldo, Washington, York |                                                                        |
|             | New Hampshire | Hillsborough, Rockingham                                                                                                                                      |                                                                        |
|             | Rhode Island  | Bristol, Kent, Newport, Providence, Washington                                                                                                                |                                                                        |

| Market     | State      | In These Counties Only                                                                                                                                                                        | Product                                                                |
|------------|------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------|
| New Jersey | New Jersey | Atlantic, Bergen, Burlington, Camden, Cape May, Cumberland, Essex, Gloucester, Hudson, Hunterdon, Mercer, Middlesex, Monmouth, Morris, Ocean, Passaic, Salem, Somerset, Sussex, Union, Warren | All, excluding Non-Commissionable Medicare Products (per Schedule B-2) |



| Market   | State    | In These Counties Only                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Product                                                                |
|----------|----------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------|
| New York | New York | Albany, Allegany, Bronx, Broome, Cattaraugus, Cayuga, Chautauqua, Chemung, Chenango, Clinton, Columbia, Cortland, Delaware, Dutchess, Erie, Essex, Franklin, Fulton, Genesee, Greene, Hamilton, Herkimer, Jefferson, Kings, Lewis, Livingston, Madison, Monroe, Montgomery, Nassau, New York, Niagara, Oneida, Onondaga, Ontario, Orange, Orleans, Oswego, Otsego, Putnam, Queens, Rensselaer, Richmond, Rockland, Saratoga, Schenectady, Schoharie, Schuyler, Seneca, St. Lawrence, Steuben, Suffolk, Sullivan, Tioga, Tompkins, Ulster, Warren, Washington, Wayne, Westchester, Wyoming, Yates | All, excluding Non-Commissionable Medicare Products (per Schedule B-2) |

| Market    | State      | In These Counties Only                                                  | Product                                                                     |
|-----------|------------|-------------------------------------------------------------------------|-----------------------------------------------------------------------------|
| Northwest | Idaho      | All Counties                                                            | PDP only, excluding Non-Commissionable Medicare Products (per Schedule B-2) |
|           | Oregon     | Clackamas, Columbia, Jackson, Josephine, Multnomah, Washington, Yamhill | All, excluding Non-Commissionable Medicare Products (per Schedule B-2)      |
|           | Washington | King, Kitsap, Pierce, Skagit, Snohomish, Spokane, Thurston              |                                                                             |

| Market            | State    | In These Counties Only                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Product                                                                |
|-------------------|----------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------|
| Ohio/<br>Kentucky | Kentucky | Allen, Barren, Bath, Bell, Boone, Boyd, Bracken, Breckinridge, Bullitt, Butler, Calloway, Campbell, Carroll, Carter, Christian, Clark, Clay, Edmonson, Elliott, Fayette, Fleming, Floyd, Franklin, Gallatin, Garrard, Grant, Graves, Grayson, Greenup, Hancock, Hardin, Harlan, Harrison, Hart, Henderson, Henry, Hopkins, Jefferson, Jessamine, Johnson, Kenton, Knott, Knox, Larue, Laurel, Lawrence, Leslie, Letcher, Lewis, Logan, Madison, Magoffin, Marshall, Martin, Mason, McCracken, McCreary, McLean, Meade, Montgomery, Morgan, Muhlenberg, Nelson, Nicholas, Ohio, Oldham, Owen, Pendleton, Perry, Pike, Pulaski, Robertson, Rockcastle, Rowan, Russell, Scott, Shelby, Simpson, Spencer, Taylor, Todd, Trimble, Warren, Wayne, Webster, Whitley, Woodford | All, excluding Non-Commissionable Medicare Products (per Schedule B-2) |



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|  | Ohio | Adams, Allen, Ashland, Ashtabula, Athens, Auglaize, Belmont, Brown, Butler, Carroll, Champaign, Clark, Clermont, Clinton, Columbiana, Coshocton, Crawford, Cuyahoga, Darke, Defiance, Delaware, Erie, Fairfield, Fayette, Franklin, Fulton, Gallia, Geauga, Greene, Guernsey, Hamilton, Hancock, Hardin, Harrison, Henry, Highland, Hocking, Holmes, Huron, Jackson, Jefferson, Knox, Lake, Lawrence, Licking, Logan, Lorain, Lucas, Madison, Mahoning, Marion, Medina, Meigs, Mercer, Miami, Monroe, Montgomery, Morgan, Morrow, Muskingum, Noble, Ottawa, Paulding, Perry, Pickaway, Pike, Portage, Preble, Putnam, Richland, Ross, Sandusky, Scioto, Seneca, Shelby, Stark, Summit, Trumbull, Tuscarawas, Union, Van Wert, Vinton, Warren, Washington, Wayne, Williams, Wood, Wyandot |  |
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| Market        | State      | In These Counties Only                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Product                                                                         |
|---------------|------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------|
| South Central | New Mexico | All Counties                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | PDP only, excluding Non-Commissionable Medicare Products (per Schedule B-2)     |
|               | Oklahoma   | Adair, Atoka, Blaine, Bryan, Caddo, Canadian, Carter, Cherokee, Cleveland, Coal, Cotton, Craig, Creek, Custer, Delaware, Garfield, Garvin, Grady, Grant, Haskell, Hughes, Jefferson, Johnston, Kay, Kingfisher, Le Flore, Lincoln, Logan, Love, Major, Marshall, Mayes, McClain, McIntosh, Murray, Muskogee, Noble, Nowata, Okfuskee, Oklahoma, Okmulgee, Osage, Ottawa, Pawnee, Pittsburg, Pontotoc, Pottawatomie, Pushmataha, Seminole, Sequoyah, Stephens, Tulsa, Wagoner                                                                                                                                                                                                                                         | MA/MAPD only, excluding Non-Commissionable Medicare Products (per Schedule B-2) |
|               | Texas      | Anderson, Aransas, Atascosa, Austin, Bandera, Bee, Bell, Bexar, Bosque, Bowie, Brazoria, Brazos, Brooks, Burleson, Burnet, Caldwell, Calhoun, Cameron, Cass, Chambers, Cherokee, Collin, Colorado, Comal, Comanche, Coryell, Dallas, DeWitt, Denton, Dimmit, Duval, Ector, El Paso, Ellis, Erath, Falls, Fannin, Fayette, Fort Bend, Galveston, Goliad, Gonzales, Grayson, Gregg, Grimes, Guadalupe, Hale, Hamilton, Hardin, Harris, Harrison, Hays, Henderson, Hidalgo, Hill, Hood, Houston, Hunt, Jackson, Jasper, Jefferson, Jim Hogg, Jim Wells, Johnson, Karnes, Kaufman, Kendall, Kenedy, Kerr, Kleberg, La Salle, Lamar, Lampasas, Lavaca, Lee, Leon, Liberty, Limestone, Live Oak, Lubbock, Madison, Marion, | All, excluding Non-Commissionable Medicare Products (per Schedule B-2)          |



|  |  |                                                                                                                                                                                                                                                                                                                                                                                                                                                      |  |
|--|--|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
|  |  | Matagorda, Maverick, McLennan, Medina, Midland, Milam, Montague, Montgomery, Morris, Nacogdoches, Navarro, Newton, Nueces, Panola, Parker, Polk, Potter, Rains, Randall, Red River, Refugio, Robertson, Rockwall, Rusk, San Augustine, San Jacinto, San Patricio, Smith, Somervell, Starr, Tarrant, Titus, Tom Green, Travis, Tyler, Upshur, Van Zandt, Victoria, Walker, Waller, Washington, Webb, Wharton, Willacy, Williamson, Wilson, Wise, Wood |  |
|--|--|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|

| Market    | State    | In These Counties Only                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | Product                                                                |
|-----------|----------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------|
| St. Louis | Illinois | Adams, Alexander, Bond, Boone, Brown, Bureau, Calhoun, Carroll, Cass, Champaign, Christian, Clark, Clay, Clinton, Coles, Cook, Crawford, Cumberland, De Witt, DeKalb, Douglas, DuPage, Edgar, Edwards, Effingham, Fayette, Ford, Franklin, Fulton, Gallatin, Greene, Grundy, Hamilton, Hancock, Hardin, Henderson, Henry, Iroquois, Jackson, Jasper, Jefferson, Jersey, Jo Daviess, Johnson, Kane, Kankakee, Kendall, Knox, La Salle, Lake, Lawrence, Lee, Livingston, Logan, Macon, Macoupin, Madison, Marion, Marshall, Mason, Massac, McDonough, McHenry, McLean, Menard, Mercer, Monroe, Montgomery, Morgan, Moultrie, Ogle, Peoria, Perry, Piatt, Pike, Pope, Pulaski, Putnam, Randolph, Richland, Rock Island, Saline, Sangamon, Schuyler, Scott, Shelby, St. Clair, Stark, Stephenson, Tazewell, Union, Vermilion, Wabash, Warren, Washington, Wayne, White, Whiteside, Will, Williamson, Winnebago, Woodford                                    | All, excluding Non-Commissionable Medicare Products (per Schedule B-2) |
|           | Missouri | Adair, Andrew, Atchison, Audrain, Barry, Barton, Bates, Benton, Bollinger, Boone, Buchanan, Butler, Caldwell, Callaway, Camden, Cape Girardeau, Carroll, Carter, Cass, Cedar, Chariton, Christian, Clay, Clinton, Cole, Cooper, Crawford, Dade, Dallas, Daviess, DeKalb, Dent, Douglas, Franklin, Gasconade, Gentry, Greene, Grundy, Harrison, Henry, Hickory, Holt, Howard, Howell, Iron, Jackson, Jasper, Jefferson, Johnson, Knox, Laclede, Lafayette, Lawrence, Lewis, Lincoln, Linn, Livingston, Macon, Madison, Maries, Marion, McDonald, Mercer, Miller, Mississippi, Moniteau, Monroe, Montgomery, Morgan, New Madrid, Newton, Nodaway, Oregon, Osage, Ozark, Pemiscot, Perry, Pettis, Phelps, Pike, Platte, Polk, Pulaski, Putnam, Ralls, Randolph, Ray, Reynolds, Ripley, Saline, Schuyler, Scott, Shannon, Shelby, St. Charles, St. Clair, St. Francois, St. Louis, St. Louis City, Ste. Genevieve, Stoddard, Stone, Sullivan, Taney, Texas, |                                                                        |



|  |  |                                                              |  |
|--|--|--------------------------------------------------------------|--|
|  |  | Vernon, Warren, Washington, Wayne, Webster,<br>Worth, Wright |  |
|--|--|--------------------------------------------------------------|--|

| State   | In These Counties Only | Product                                                                     |
|---------|------------------------|-----------------------------------------------------------------------------|
| Alaska  | All Counties           | PDP Only, excluding Non-Commissionable Medicare Products (per Schedule B-2) |
| Hawaii  | All Counties           |                                                                             |
| Montana | All Counties           |                                                                             |
| Vermont | All Counties           |                                                                             |

Aetna Medicare Part D Plans are available in the following individual Medicare markets:

| Region                                                                                                                                                                                                                   | Product                                                                |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------|
| <b>All CMS regions, except Oklahoma and regions 35-39.</b><br>(Regions 35-39 are the following U.S. territories*: American Samoa, Guam, Northern Mariana Islands, Puerto Rico, and Virgin Islands of the United States). | All, excluding Non-Commissionable Medicare Products (per Schedule B-2) |



## Appendix B

### Schedule B-2: Non-Commissionable Individual Medicare Products

Neither Upline nor its agents are eligible to receive a Commission for the following Medicare Products:

| Market  | State | Contract/PBP | Plan Name                  | Counties              |
|---------|-------|--------------|----------------------------|-----------------------|
| Arizona | AZ    | H5521/363    | Aetna Medicare Elite (PPO) | Maricopa, Pima, Pinal |

| Market     | State | Contract/PBP | Plan Name                            | Counties                                 |
|------------|-------|--------------|--------------------------------------|------------------------------------------|
| California | CA    | H5521/580    | Aetna Medicare Enhanced (PPO)        | San Diego                                |
|            |       | H5521/581    | Aetna Medicare Enhanced (PPO)        | Alameda, Sacramento, San Francisco, Yolo |
|            |       | H5521/578    | Aetna Medicare Enhanced (PPO)        | Los Angeles, Orange                      |
|            |       | H0523/083    | Aetna Medicare Enhanced (HMO-POS)    | Santa Clara                              |
|            |       | H0523/085    | Aetna Medicare Prime (HMO-POS)       | Los Angeles                              |
|            |       | H0523/086    | Aetna Medicare Signature Extra (HMO) | Los Angeles, Orange                      |
|            |       | H0523/088    | Aetna Medicare Prime (HMO-POS)       | Riverside, San Bernardino                |
|            |       | H0523/089    | Aetna Medicare Signature Extra (HMO) | Riverside, San Bernardino                |
|            |       | H0523/091    | Aetna Medicare Signature Extra (HMO) | Kern                                     |
|            |       | H0523/092    | Aetna Medicare Signature Extra (HMO) | San Diego                                |
|            |       | H5521/676    | Aetna Medicare Enhanced (PPO)        | San Mateo, Santa Clara                   |
|            |       | H5521/292    | Aetna Medicare Enhanced (PPO)        | Ventura                                  |
|            |       | H5521/478    | Aetna Medicare Enhanced (PPO)        | Santa Barbara                            |
|            |       | H5521/422    | Aetna Medicare Signature (PPO)       | San Diego                                |

| Market  | State  | Contract/PBP | Plan Name                           | Counties                                             |
|---------|--------|--------------|-------------------------------------|------------------------------------------------------|
| Capitol | DC, MD | H5521/480    | Aetna Medicare Eagle Giveback (PPO) | District of Columbia, Frederick, Harford, Montgomery |



|  |    |           |                            |                                |
|--|----|-----------|----------------------------|--------------------------------|
|  | MD | H5521/482 | Aetna Medicare Elite (PPO) | Frederick, Harford, Montgomery |
|--|----|-----------|----------------------------|--------------------------------|

| Market  | State | Contract/PBP | Plan Name                             | Counties                                                                                                                                                                                                                                                        |
|---------|-------|--------------|---------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Florida | FL    | H5521/432    | Aetna Medicare Signature (PPO)        | Martin, Palm Beach, St. Lucie                                                                                                                                                                                                                                   |
|         |       | H5521/033    | Aetna Medicare Signature (PPO)        | Baker, Charlotte, Citrus, Clay, Collier, DeSoto, Duval, Escambia, Hernando, Highlands, Hillsborough, Lake, Lee, Levy, Manatee, Marion, Martin, Orange, Osceola, Palm Beach, Pasco, Pinellas, Polk, Santa Rosa, Sarasota, Seminole, St. Johns, St. Lucie, Sumter |
|         |       | H5521/272    | Aetna Medicare Signature (PPO)        | Charlotte, Collier, DeSoto, Highlands, Lee, Manatee, Sarasota                                                                                                                                                                                                   |
|         |       | H1609/028    | Aetna Medicare Select Extra (HMO-POS) | Broward, Charlotte, Clay, Duval, Hillsborough, Manatee, Marion, Martin, Orange, Osceola, Palm Beach, Pinellas, Polk, Sarasota, Seminole, St. Johns, St. Lucie                                                                                                   |
|         |       | H5521/269    | Aetna Medicare Signature (PPO)        | Alachua, Baker, Clay, Columbia, Duval, Flagler, Nassau, St. Johns, Volusia                                                                                                                                                                                      |
|         |       | H5521/270    | Aetna Medicare Signature (PPO)        | Hernando, Hillsborough, Pasco, Pinellas, Polk                                                                                                                                                                                                                   |
|         |       | H5521/434    | Aetna Medicare Signature (PPO)        | Alachua, Baker, Clay, Columbia, Duval, Flagler, Nassau, St. Johns, Volusia                                                                                                                                                                                      |

| Market                  | State | Contract/PBP | Plan Name                           | Counties                                                                                                                                             |
|-------------------------|-------|--------------|-------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------|
| Georgia/<br>Gulf States | MS    | H5521/477    | Aetna Medicare Elite Giveback (PPO) | DeSoto, Harrison, Hinds, Jackson, Madison, Rankin, Stone                                                                                             |
|                         | LA    | H5521/365    | Aetna Medicare Signature Care (PPO) | Jefferson, Lafourche, Orleans, St. Bernard, St. Charles, Terrebonne                                                                                  |
|                         | GA    | H5521/091    | Aetna Medicare Elite (PPO)          | Bartow, Carroll, Clayton, Coweta, DeKalb, Douglas, Forsyth, Fulton, Gwinnett, Henry, Jasper, Newton, Rockdale, Spalding, Walton                      |
|                         |       | H5521/598    | Aetna Medicare Elite Care (PPO)     | Cherokee, Clayton, Coweta, DeKalb, Douglas, Fayette, Forsyth, Fulton, Gwinnett, Henry, Rockdale, Spalding                                            |
|                         |       | H2293/010    | Aetna Medicare Elite Giveback (PPO) | Butts, Clayton, Coweta, Dawson, DeKalb, Douglas, Fayette, Floyd, Fulton, Gwinnett, Haralson, Henry, Jasper, Newton, Polk, Rockdale, Spalding, Walton |
|                         |       |              |                                     |                                                                                                                                                      |



| Market   | State | Contract/PBP | Plan Name                             | Counties                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
|----------|-------|--------------|---------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Keystone | PA    | H5522/014    | Aetna Medicare Advantra Premier (PPO) | Bucks, Chester, Delaware, Montgomery, Philadelphia                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|          |       | H5521/122    | Aetna Medicare Enhanced (PPO)         | Adams, Allegheny, Armstrong, Beaver, Bedford, Berks, Blair, Bradford, Bucks, Butler, Cambria, Cameron, Carbon, Centre, Chester, Clarion, Clearfield, Clinton, Columbia, Crawford, Cumberland, Dauphin, Delaware, Elk, Erie, Fayette, Forest, Franklin, Fulton, Greene, Huntingdon, Indiana, Jefferson, Juniata, Lackawanna, Lancaster, Lawrence, Lebanon, Lehigh, Luzerne, Lycoming, McKean, Mercer, Mifflin, Monroe, Montgomery, Montour, Northampton, Northumberland, Perry, Philadelphia, Pike, Potter, Schuylkill, Snyder, Somerset, Sullivan, Susquehanna, Tioga, Union, Venango, Warren, Washington, Wayne, Westmoreland, Wyoming, York |
|          |       | H3959/066    | Aetna Medicare Longevity (HMO I-SNP)  | Adams, Allegheny, Armstrong, Beaver, Bedford, Berks, Blair, Bradford, Bucks, Butler, Cambria, Cameron, Carbon, Centre, Chester, Clarion, Clearfield, Clinton, Columbia, Crawford, Cumberland, Dauphin, Delaware, Elk, Erie, Fayette, Forest, Franklin, Fulton, Greene, Huntingdon, Indiana, Jefferson, Juniata, Lackawanna, Lancaster, Lawrence, Lebanon, Lehigh, Luzerne, Lycoming, McKean, Mercer, Mifflin, Monroe, Montgomery, Montour, Northampton, Northumberland, Perry, Philadelphia, Pike, Potter, Schuylkill, Snyder, Somerset, Sullivan, Susquehanna, Tioga, Union, Venango, Warren, Washington, Wayne, Westmoreland, Wyoming, York |
|          | DE    | H5521/095    | Aetna Medicare Premier (PPO)          | Kent, New Castle, Sussex                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
|          | WV    | H1692/007    | Aetna Medicare Signature (HMO)        | Barbour, Berkeley, Brooke, Doddridge, Grant, Hampshire, Hancock, Hardy, Harrison, Jefferson, Lewis, Marion, Marshall, Mineral, Monongalia, Morgan, Ohio, Preston, Randolph, Taylor, Tucker, Tyler, Upshur, Wetzel                                                                                                                                                                                                                                                                                                                                                                                                                             |
|          |       | H1608/085    | Aetna Medicare Premier (PPO)          | Barbour, Berkeley, Boone, Braxton, Brooke, Cabell, Calhoun, Clay,                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |



|  |  |  |  |                                                                                                                                                                                                                                                                                                                                                                                                                          |
|--|--|--|--|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|  |  |  |  | Doddridge, Fayette, Gilmer, Grant, Greenbrier, Hampshire, Hancock, Hardy, Harrison, Jackson, Jefferson, Kanawha, Lewis, Lincoln, Logan, Marion, Marshall, Mason, McDowell, Mercer, Mineral, Mingo, Monongalia, Monroe, Morgan, Nicholas, Ohio, Pendleton, Pleasants, Pocahontas, Preston, Putnam, Raleigh, Randolph, Ritchie, Roane, Summers, Taylor, Tucker, Tyler, Upshur, Wayne, Webster, Wetzel, Wirt, Wood, Wyoming |
|--|--|--|--|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

| Market   | State | Contract/PBP | Plan Name                                  | Counties                                                                                                                                                                                                                                                                                                |
|----------|-------|--------------|--------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Midlands | CO    | H3931/175    | Aetna Medicare Dual Extra Care (HMO D-SNP) | Adams, Arapahoe, Archuleta, Boulder, Broomfield, Clear Creek, Conejos, Crowley, Custer, Delta, Denver, Douglas, El Paso, Elbert, Fremont, Gilpin, Grand, Huerfano, Jackson, Jefferson, La Plata, Larimer, Las Animas, Lincoln, Mesa, Montrose, Morgan, Park, Pueblo, Saguache, Teller, Washington, Weld |
|          |       | H5521/443    | Aetna Medicare Value Care (PPO)            | Adams, Arapahoe, Archuleta, Boulder, Broomfield, Clear Creek, Conejos, Crowley, Custer, Delta, Denver, Douglas, El Paso, Elbert, Fremont, Gilpin, Grand, Huerfano, Jackson, Jefferson, La Plata, Larimer, Las Animas, Lincoln, Mesa, Montrose, Morgan, Park, Pueblo, Saguache, Teller, Washington, Weld |

| Market   | State | Contract/PBP | Plan Name                               | Counties                                                                                                                                      |
|----------|-------|--------------|-----------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------|
| MidSouth | SC    | H5521/245    | Aetna Medicare Signature (PPO)          | Abbeville, Aiken, Allendale, Bamberg, Calhoun, Clarendon, Edgefield, Fairfield, Greenwood, Lexington, Richland, Saluda, Sumter, Union         |
|          |       | H5521/500    | Aetna Medicare Signature Care (PPO)     | Anderson, Cherokee, Greenville, Laurens, Lexington, Oconee, Pickens, Richland, Spartanburg, York                                              |
|          | TN    | H5521/141    | Aetna Medicare Signature Giveback (PPO) | Cannon, Cheatham, Hickman, Rutherford, Trousdale                                                                                              |
|          | NC    | H5521/236    | Aetna Medicare Signature (PPO)          | Avery, Buncombe, Cherokee, Clay, Graham, Haywood, Henderson, Jackson, Macon, Madison, Mitchell, Polk, Rutherford, Swain, Transylvania, Yancey |



| Market    | State | Contract/PBP | Plan Name                                      | Counties                                                                                                                                                         |
|-----------|-------|--------------|------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Minnesota | MN    | H3219/014    | Allina Health Aetna Medicare Enhanced (PPO)    | Brown, Nicollet                                                                                                                                                  |
|           |       | H3219/012    | Allina Health Aetna Medicare Signature (PPO)   | Brown, Nicollet                                                                                                                                                  |
|           |       | H3219/004    | Allina Health Aetna Medicare Grand Extra (PPO) | Anoka, Blue Earth, Carver, Chisago, Dakota, Hennepin, Isanti, Kanabec, Le Sueur, Mille Lacs, Ramsey, Renville, Scott, Sibley, Steele, Waseca, Washington, Wright |

| Market   | State | Contract/PBP | Plan Name                     | Counties                                                               |
|----------|-------|--------------|-------------------------------|------------------------------------------------------------------------|
| Mountain | NV    | H5521/303    | Aetna Medicare Elite (PPO)    | Washoe                                                                 |
|          | UT    | H5521/246    | Aetna Medicare Elite (PPO)    | Davis, Salt Lake, Utah                                                 |
|          |       | H5521/656    | Aetna Medicare Enhanced (PPO) | Box Elder, Cache, Carbon, Duchesne, Juab, Morgan, Rich, Summit, Tooele |

| Market      | State | Contract/PBP | Plan Name                            | Counties                                                                            |
|-------------|-------|--------------|--------------------------------------|-------------------------------------------------------------------------------------|
| New England | MA    | H5521/159    | Aetna Medicare Signature Extra (PPO) | Bristol, Essex, Middlesex, Norfolk, Plymouth                                        |
|             |       | H5521/160    | Aetna Medicare Signature (PPO)       | Hampden, Worcester                                                                  |
|             | CT    | H5793/010    | Aetna Medicare Elite (HMO-POS)       | Fairfield, Hartford, Litchfield, Middlesex, New Haven, New London, Tolland, Windham |
|             |       | H5521/446    | Aetna Medicare Signature (PPO)       | Hartford, Litchfield, Middlesex, New Haven, New London, Tolland, Windham            |

| Market     | State | Contract/PBP | Plan Name                           | Counties                                                                                                        |
|------------|-------|--------------|-------------------------------------|-----------------------------------------------------------------------------------------------------------------|
| New Jersey | NJ    | H5521/513    | Aetna Medicare Enhanced Extra (PPO) | Bergen, Essex, Hudson, Hunterdon, Mercer, Middlesex, Monmouth, Morris, Passaic, Somerset, Sussex, Union, Warren |
|            | NJ    | H5521/392    | Aetna Medicare Prime (PPO)          | Bergen, Hunterdon, Mercer, Monmouth, Morris, Passaic, Somerset, Sussex, Union, Warren                           |

| Market   | State | Contract/PBP | Plan Name                      | Counties                                      |
|----------|-------|--------------|--------------------------------|-----------------------------------------------|
| New York | NY    | H5521/522    | Aetna Medicare Enhanced (PPO)  | Genesee, Livingston, Monroe, Ontario, Orleans |
|          |       | H3312/097    | Aetna Medicare Signature (HMO) | Otsego, Seneca, Wayne, Yates                  |



|  |  |           |                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|--|--|-----------|--------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|  |  | H5521/121 | Aetna Medicare Enhanced (PPO)        | Bronx, Rockland, Westchester                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
|  |  | H3312/082 | Aetna Medicare Enhanced (HMO)        | Richmond                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|  |  | H3312/074 | Aetna Medicare Signature Care (HMO)  | Bronx, Kings, Nassau, New York, Queens, Westchester                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
|  |  | H5521/461 | Aetna Medicare Longevity (PPO I-SNP) | Albany, Allegany, Bronx, Broome, Cattaraugus, Cayuga, Chautauqua, Chemung, Chenango, Clinton, Columbia, Cortland, Delaware, Dutchess, Erie, Essex, Franklin, Fulton, Genesee, Greene, Hamilton, Herkimer, Jefferson, Kings, Lewis, Livingston, Madison, Monroe, Montgomery, Nassau, New York, Niagara, Oneida, Onondaga, Ontario, Orange, Orleans, Oswego, Otsego, Putnam, Queens, Rensselaer, Richmond, Rockland, Saratoga, Schenectady, Schoharie, Schuyler, Seneca, St. Lawrence, Steuben, Suffolk, Sullivan, Tioga, Tompkins, Ulster, Warren, Washington, Wayne, Westchester, Wyoming, Yates |

| Market    | State | Contract/PBP | Plan Name                      | Counties                                  |
|-----------|-------|--------------|--------------------------------|-------------------------------------------|
| Northwest | WA    | H3748/003    | Aetna Medicare Signature (HMO) | King, Kitsap, Pierce, Snohomish, Thurston |

| Market            | State | Contract/PBP | Plan Name                          | Counties                                                                                                                                                                                   |
|-------------------|-------|--------------|------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Ohio/<br>Kentucky | KY    | H5521/260    | Aetna Medicare Signature (PPO)     | Allen, Barren, Butler, Calloway, Edmonson, Graves, Grayson, Hancock, Hardin, Hart, Henderson, Hopkins, Larue, Logan, Marshall, McCracken, McLean, Meade, Muhlenberg, Ohio, Simpson, Warren |
|                   | OH    | H5521/089    | Aetna Medicare Signature (PPO)     | Athens, Delaware, Fairfield, Franklin, Gallia, Guernsey, Hocking, Knox, Lawrence, Licking, Madison, Marion, Muskingum, Noble, Pickaway, Ross, Scioto, Union, Vinton                        |
|                   |       | H3931/107    | Aetna Medicare Signature (HMO-POS) | Cuyahoga, Lorain, Portage, Stark, Summit                                                                                                                                                   |
|                   |       | H3931/108    | Aetna Medicare Signature (HMO)     | Delaware, Franklin                                                                                                                                                                         |
|                   |       | H3931/109    | Aetna Medicare Signature (HMO-POS) | Butler, Hamilton, Lucas                                                                                                                                                                    |



|  |  |           |                                         |                                                                                                                                 |
|--|--|-----------|-----------------------------------------|---------------------------------------------------------------------------------------------------------------------------------|
|  |  | H0628/018 | Aetna Medicare Longevity<br>(HMO I-SNP) | Butler, Clermont, Clinton, Delaware,<br>Franklin, Fulton, Hamilton, Lucas,<br>Madison, Ottawa, Pickaway, Union,<br>Warren, Wood |
|--|--|-----------|-----------------------------------------|---------------------------------------------------------------------------------------------------------------------------------|

| Market           | State | Contract/PBP | Plan Name                  | Counties |
|------------------|-------|--------------|----------------------------|----------|
| South<br>Central | TX    | H8332/004    | Aetna Medicare Prime (HMO) | El Paso  |

All new sales for PDP plans are non-commissionable regardless of the state, county, or partner hierarchy level. Producers will be paid renewal commissions on previously placed business of commissionable PDP plans according to the Schedule 1.

| Product | Region                                                                                                                                                                                                                         |
|---------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| PDP     | <b>All CMS regions, except Oklahoma and regions 35-39.</b><br>(Regions 35-39 are the following U.S. territories*:<br>American Samoa, Guam, Northern Mariana Islands, Puerto<br>Rico, and Virgin Islands of the United States). |